

#### GREAT NEWS, HOUSEKEEPING BITS, SOME FABRIC REMINDERS

Serionsly...not your best work... Something to ponder .... If you found the perfect hiding spot, then you did not find the perfect hiding spot..

# **AUTOMATE**

Look at the new Push Pro (Smart) Remote

For the ultimate convenience, the Push Pro elevates your home automation experience with full home control, complete with built-in timer functionality, custom shade naming, and user-friendly configuration.

Custom Timers - Ten customisable, offline timers for autonomous shade operation. Easy Configuration - On-screen prompts guide you through setup and shade mode adjustment. Enhanced Visuals - 2.4" LCD backlit display, dark mode option, and Smart Wake for instant control. Shade Naming - Identify and control shades or rooms with personalised naming. Installer Mode - Pair shades, set limits, lock and leave with the customer. **Rechargeable** - Up to 6 months of battery life with a quick 2-hour USB-C recharge.

Now for some more exciting Automate news.....

Remember the days when you got a side cramp while reaching up to plug the charging cable into the Acmeda wirefree motors? Before you can even get the plug close to the port? And then you have to go searching for the tiny little port that seems to shift each time you get your hand close to it? Ha! Good one! -

The new Magnetic Charging Cable is the sail to your love boat. Simply dangle a self locating magnetic charging cable anywhere near the port adaptor and it will snap into place. To remove it, a simple little pull and off it comes.

Click on this... go on ... try it ... you know you want to ...



Retro fit magnetic connectors (adapters) are now available to suit either a USB C or the Micro B port so the charging cable can be connected with the motor via it's magnetic charm.

#### Magnetic Connectors





#### But wait, there's more!!!

Now available, the new D30 Bottom rail handles make all the difference to the Easy Spring Air systems.

Okay, for the first time ever, I will attempt to read your mind.....

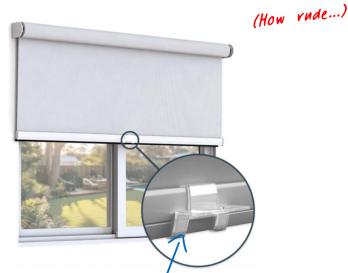
Ahhhh....I can clearly hear your second thought...

"Why? Why do I need this? What makes is this so special?" "Where did I put my glasses?".

Okay sunshine, try this for an answer!

- ✓ No more trying to work out where you touch the blind to open and close the blind.
- ✓ No more grubby finger prints on the fabric from people grabbing the base rail in the wrong place, risking long term damage to the Easy Spring Air.
- ✓ AND *almost* no more height restrictions for window openings beyond your reach!

(In case you were wondering, your first thought was 'oh.. for god's sake... another long winded blah blah blah, just get to the damn point!!!')



Look! There it is! Had to' use a close up so you could see it! It's a beauty isn't it!! Compatible with the D30 brush or bubble!



Now you can use the Easy Spring Air system on windows high up! The pull stick is 600mm long and extends your reach by 600mm which means the window opening can go up by 600mm. Maybe higher if stilettoes are nearby...

Wand-erbar!!



# Breaking CBC News

Before we get into the nitty gritty of fabric releases slash discontinued ranges, we have an important message to pass on. Currently, the Easy Spring Air (ESA) is listed as a one size fits all \$cost to our customers regardless of widths.

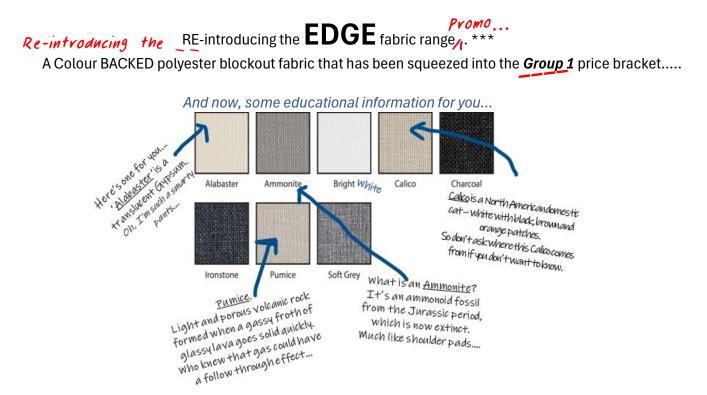
However, in reality, there are actually 6 sizes that we use to suit the width, drop and fabric to ensure the blind runs smoothly - Micro, Mini, Small, Light, Medium and Heavy. So, we have re-assessed the material costs and have priced the different sizes accordingly.



We now have included an ESA Calculator tab in the Fabric Selection file so you will know exactly which size is required for the roller blind to be made.

Just select the fabric you would like in the drop down menu and the matching chart will appear with pricing.

#### Fabric News from Shaw Australia....





Recognise this? If you have been reading our newsletters, then you will have taken note of this already.

However, a fabric this good should be shouted from the mountain top AGAIN!!! Remember our peoples... this blockout fabric is in Group 1

Or if you haven't been reading our newsletters and did not see this or maybe you just skipped over sections because you can't read it when it's lying in the bottom of a litter tray... Don't worry! We won't take it personally. It's not like we worked long hours with only cold coffee and stale biscuits for sustenance so we can keep you up to date with what is available out there...to help you offer clients new and exciting products and accessories.... Nah, not bitter at all....





## CBC FABRIC NEWS (yay!)



The clever decks at Wilson Fabrics have come to spread joy to the young and the well seasoned. The Austalian Made Acacia BO & LF fabric has thrust itself into the limelight, like moths drawn to a 80's disco ball and boogied it's booty into our hearts.... Hell, I just love it when those cheeky little rascals.. 'do a little dance 2, make a little love  $\mathcal{J}$ , get down tonight.. hey  $\mathcal{P}$  get down tonight  $\mathcal{J}$ ...'

Anyway, off with the leg warmers and back to work... Check out the colour range on offer! Some warm neutrals with a bit of greys, a bit of beige and all will make your client 'do a little dance  $\mathcal{P}$ , make a little love  $\mathcal{J}$  (not necessarily in that order).

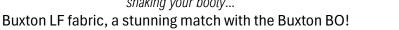




PLUS MORE GREAT WILSON NEWS!!!

A new Buxton LF fabric has now joined the fabric team to shine the disco light on the dance floor...

'do a little dance  $\mathbf{J}$ , make a little love  $\mathbf{P}$  get down tonight.. hey  $\mathbf{J}$ ' Oh come on...seriously.. you can not tell me that it's not in your head now ... shaking your booty ...







BUT DON'T FORGET THE ALL IMPORTANT DETAIL ... ..all Wilson Australian Made fabrics have a 10 year limited warranty period! 

Husk & Sensory are the only exceptions, these have a 5 year warranty period.

Please note: this author would like to sincerely apologise for the disco theme throughout the Wilson Fabric promotional spiel but it can't be helped once it's in your head... ▶ aet down tonight.. hey 🮝 get down tonight ♪' 룾

Insert head slap here ....



CBC Newsletter – Cutting it fine to get this out in March 2025

## MORE NEWS!!



As of April 2025, the Dawn fabric will be showcasing 33 colours with some additions and some being retired (but still open to part time work if stock is available). The newcomers are **Birch, Angora, Pannacotta, Ecru, Gosling, Daybreak and Thunder** <u>Phasing out</u> – Beige, Bison, Caviar, Macchiato, Nutmeg City Limits, Pebble, Royal Blue, Shale

and Taupe



Like the Dawn above, the Uniview range (2%, 5%, 10% screen) has new colours included in the range, while some have had the locks changed on them. New family members - **Bright White, Marble, Zinc, Granite, Steel** 

Banished from the family – Biscuit, Chalk, Cream, New Slate, Pebble and Warm Grey

NEW/			NEW/					NEW/	
BRIGHT WHITE	OFF WHITE	MIST	MARBLE	MOSS	TOFFEE	WHITE GREY	BALTIC	ZINC	GREY
NEW/		NEW							
		NE W							
GRANITE	BLACK GREY	STEEL	BLACK ASH	STORM	CHARCOAL				



half-their-age fabric range.... oh the shame of it all..... the new hussy on the block is **Plaza** Blockout and it's ready to take on all Group SS fabrics who dare to stand in it's path to glory!!

The old Zen favourites are still there, Bounty, Cashmere, Chi, Cluster, Element, Gazing, Gravity, Greysheen, Illusion, Mario, Martini, Metalcon, Oxide, Platinum, Stonehenge and Yen. Plus the ever popular Cockatoo from Plaza Plus – throw in some newbies, Brilliant White, Concrete and Heron Grey – and you will have every corner covered... call us for swatches!



#### **GREAT CBC News**

At last, the April 2025 Fabric Selection Chart is now available with the change we just chatted about.. the ESA Booster calculator! It will be attached to this email, so check it out.....if you can't find it, drop us a line and we will help you look for it (maybe it just rolled under your desk?!) or forward you another copy.

Due to popular demand, we are bringing back the Linea Valance to the forefront of pelmets... fabric insert to match the blind or change it up with a different fabric design – this is here to stay!



A new Linea pricelist is available, call us for details.

In other news, the current CBC pricelists have been assessed and as long as there are no stupidly high percentages thrown at us by suppliers before then, we will be staying true to our peoples and there will be almost no pricelist increases coming your way mid 2025 (Spare parts items will be assessed at the time of the quote/order - we will monitor all changes throughout the year and advise you if any product pricing has been compromised and an increase is unavoidable).

More good news is, we are hoping to continue this in 2026, fingers crossed!!

#### Not so GREAT CBC News

In sad news, we have to let you know that the fabulous Bond vertical fabric and ALL Vertex vertical fabrics can only be used in the 127mm vertical blinds. Unfortunately, cutting these fabrics to the smaller blade sizes are compromising the quality of the blades - rough edges, wavy cuts, this does not make a good product for your client base..... So take note: Four Families Bond range and ALL Vertex vertical fabrics will only be made in the <u>127mm</u> vertical blind size. Hopefully, the quality will improve in the near future and we can bring these back into the fold...

Well, that's the end of newsletter folks! We shall now leave the building… until next time 😊 Probably should have The CBC team 😳 3 pages ago ... I swallowed a dictionary yesterday. It gave me thesaurus throat I've ever had... Oh, come on!!!, seriously?!

I was unsupervised…

