

THE COMPLETE BLIND CO.

ALL ABOUT THE BIG WORLD WE REALLY LIVE IN

September 2017

Take a moment to ponder that 'the only substitute for good manners is fast reflexes'

BREAKING NEWS IN THE WINDOW BLIND INDUSTRY

1. SHAW FABRIC NEWS

We have temporarily stopped using the Palm Beach - Light Filter – as a change in the manufacturing process has resulted in some undesirable effects and therefore is not to our standards.

To ensure a high-quality standard for your customers, we will not be using this fabric until the issue has been rectified.

In the meantime, a suggested fabric substitution is Textstyle's MetroShade Light Filter (it is also in the same price groups as the Palm Beach Light Filter – only slightly lighter in weight).

2. COMPLETE MANUFACTURING NEWS

As most of you would know, we have been gratefully busy in the past few months – unusually so at this time of the year which is great news for us, not so good for extended delivery times...

Sooooooooo... after much deliberation, many of a discussion, lots of frantic hand gesturing (Italian style) and heaps of coffee (also Italian style) we are proud to announce that we are in the process of purchasing another state-of-the-art cutting table.

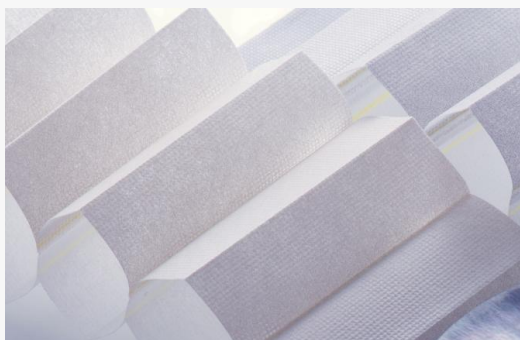
This will take place in the very near future and assist us in bringing the delivery times back to the good old days.

Arena Honeycomb - New Update Packs Available

In Short..... Hadara, Haven and Essence B/O have been discontinued. Complete new fabric ranges have been added, being the Hadley and Hendrix. New colours have been added to Harlem 20mm Blockout and Translucent ranges with some deletions as well as additions to the Clarity range. One hardware colour, Breezy Blue, has been discontinued.

Please note that update packs are available free of charge. If Greg "Fabio" Sadler hasn't already updated your book, call us as we would be more than happy to pimp his services.

Updated price lists can be emailed out upon request.



Hadley Translucent (Blockout also available)



Hendrix Blockout (Translucent also available)

The Complete Blind Company Pty Ltd

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AND THE WINNER IS.....

After much discussion and banging our heads together with our supplier to get you a better deal,
(I have been told that it hurt a lot but I can't confirm this because I ducked at the last second)
we happy to present to you the NEW
Acmeda Cassette and Dim Out Side Channels pricelist.
It has been updated and you are the WINNER!!!
Call us for a copy, we don't bite hard.



Now... for the



SUPPLIER FABRIC NEWS

NEW FABRIC NEWS:

NOLAN UDA / ORISSA:

ELEGANCE DULUX: New colours - Limed White Half & Western Myall

ORISSA:

The Orissa *Hyatt* and *Savanna* ranges are now available as Verticals – 127mm only

DELETED FABRIC COLOURS:

BRICOS:

SUNSHADOW NET: Bronze

HUNTER DOUGLAS:

ELEMENTS BO: Aqua, Ciao, Sandstone & Uber

PLAZA PLUS BO: Beach Sand, Citrus Cream, Hickory, Jewel & Malt

NOLAN UDA / ORISSA:

ELEGANCE: Ivory, Biscuit, Oatmeal, Rose, Mint, Almond, Latte, Driftwood,
Coffee, Flannel, Pewter, Espresso, Ebony & Bisque

ELEGANCE DULUX: Mocha Magic, Leroy & Guild Grey

DELETED RANGES:

BRICOS:

GREENSCREEN REVIVE
GREENSCREEN VELA-MET

FOUR FAMILIES:

KATOOMBA BO

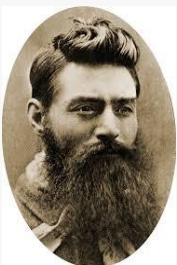
HUNTER DOUGLAS:

KENDALL BO

KENDALL LF

RAMIE BO

AS ALWAYS, PLEASE CONTACT US TO CHECK AVAILABILITY AS SOME MAY BE IN STOCK UNTIL FURTHER NOTICE.



Least but not last....

CBC Team Members Spotlight

This month offering is ...

“Sven, the Viking Bushranger” (aka Stephen), the man so laid back that he is almost horizontal. Guess what he does here.....Tuscany and Woodstock Timbers, Slimline Aluminium venetians and Panel Glide tracks!!

Oh my gawd!!!!.....what are the odds??? *No, seriously, what are the odds? Can we cash out now?!*

Sven

- Likes riding bare back into the sunset (preferably with a horse)
- Likes a drink or two but hates it when the umbrella gets stuck in his manly beard
- Loves walking barefoot in the rain singing “Let It Go” from the movie “Frozen “

Disclaimer:
Picture shown is for illustration purposes only.
Actual product may vary due to reality.
BUT in reality, it is really close!!

Until next time.... Ciao, ciao xx

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