COMPLETE

SEPTEMBER 2021

ALL THE EXPO NEWS FROM THE EXPO THAT COMPLETE BLINDS EXPO'ED ON 20TH AUGUST

Take a moment to ponder

"I don't have bad handwriting; I have my own font"

EXPO 2021... OH... WHAT A DAY!! (In a good way...)
A HUGE thank you to our suppliers and all the people who attended!
We hope that you picked up information or ideas that you didn't know about because a great learning experience is what we hoped for!

It was such an honour for us that you came to our Expo and made the day such a success 💙 💙



The calm before the masses....

..... the fun times....







The HOT, HOT items of the day were: (in no particular order...)



Veri Shade

Showroom Display – 600w x 600d Wholesale List price \$186 + GST

Expo Special \$93 + GST 5 Fabric Styles - Swatches @ \$30 + GST each

Louvolite Perfect Fit

Showroom Display – 600w x 600d Stock 10mm B/O or T/L Fabric + Perfect Fit System Wholesale List price \$334 + GST

Expo Special \$170 + GST





HD Quantum Light Lift System

Showroom Display – 600w x 600d Stock Fabric B/O or L/F Wholesale List Price - \$45 + GST per blind

Expo Special including roller \$45 + GST

CBC Staff

Showroom Display – 600w x 600d Stock Fabric – only one style - Transparent Wholesome List Price - \$priceless + GST per blind

Expo Special (not including stubby holder) \$you can't afford it + GST



Moe & Larry waiting for the show to start....



LOUVOLITE

With the new range being released in June 2022, we have negotiated/water-tortured Louvolite to give us a great deal on swatches.

2020-2022 Range

Roller / Roman / Panel Glide Book \$240 + GSTLatitude Book (All fabrics over 2.7m wide) \$125 + GSTCellular <u>Card</u> - Halo & Luna (Book Sold out) \$60 + GSTVertical Fabric Book \$105 + GST

But wait, here's the SUPER SPECIAL EXPO deal...

All swatches listed above are 50% off (+ \$25 ex GST freight)



And now, that icky time of the year... the dreaded news we have to give....

Nope.... not that news... we all know that Brooke's new marriage to someone, who is not Ridge, won't last! She will go back to Ridge in 3 marriages time, just before he tries to smoulder himself to ashes after losing the love of his life in a bungled cosmetic surgical procedure and then the recovery nurse rejects his amorous flirtations while she is performing CPR before she falls into his arms, becoming the 'true' love of his life for the next 2 episodes (at the most), until something better comes along.... you can stay tuned, but nothing has really changed...

Sorry, this is the actual news....

There has been a rash of supplier price increases over the past year that we absorbed but the muffin top is starting to reach the knees. Mostly an increase of 5%, some a fraction higher but the silver lining is that a couple of products will be a 0% increase!!!! So... please note that we will be issuing new price lists in October 2021, electronic copies will be issued, and a limited number of hard copies will also be available (book early for these – maximum of 1 per customer).

The Price Lists will be valid from 1st Jan 2022 to 31st Dec 2022!





WINNERS FROM THE CBC EXPO

Let's face it... all of us are winners, it's just that some are better at winning raffles...



The incredibly beautiful **Waypoint Distribution**Hamper was won by Kathy of the Kathy Hay
Interiors fame....

The **Shaw Australia** / Sleeping Giant \$500 Voucher was won by Decorating Solutions which was accepted by Peter with a heartfelt speech thanking all the wonderful staff at CBC because they mean the absolute world to him... well...maybe not but he should have...





And then to top it off, regional SA was brilliantly represented by the incomparable Bill from M&M Blinds in Goolwa who won the **Shaw Australia** / James Lane \$500 youcher!

This break in transmission was brought to you by CBC. You can now go back to your normal routine and pretend nothing happened.

Go on... nothing to see here.

Take care! And stay safe please!

Ciao XX

Yes... it's true... my favourite position in bed is next to the wall... so I can use my phone while it's charging... (sob)....



