

First Official Newsletter For 2022



It is already April, 4 months into the new year, and already time is moving too fast and not fast enough at the same time (Here's to hoping Monday forever stays a weekend away). Easter is coming up fast and amongst all the chocolate we are also closing for a few days to catch our breath (see these dates below), considering the March long weekend was only a couple weeks ago.

**Factory Closing Dates: 15th - 18th April (Easter)
Friday 22nd - 25th April (Anzac Day)**

While it is only the start of April, already we have been encountering many issues with stock supply and delivery delays. This is an issue we had to be prepared for, and, although we were expecting the worst, we should have learnt from 2021 that it can always get worse. Jokes aside, all of us here at CBC are working our hardest to ensure we can keep our customers happy. All our factory workers are working harder than ever to make up for the time in delays of stock to get your jobs delivered within a justified timeframe and our office ladies are working non-stop to answer emails and calls to help with any issues or questions.

With the mention of stock delays, we have received notice of quite a big delay for our **D30 White Bottom Rails**. We placed an order for this back in February and through many emails later we have been informed that this will be on Back Order till the **End of April**. We have also received information that all **Somfy Motors** are on Back Order **indefinitely**. We do apologise for any inconvenience this may cause, however please feel free to speak with us in the office for any alternatives you may be interested in.

! IMPORTANT not so good INFORMATION !

We have received quite a few price increases from a variety of our suppliers within the past few months, ranging from 5% up to 20% for some aluminium components and unfortunately there is no one else to blame other than our friend COVID. We have been crossing our fingers and toes in hopes that we would be able to continue supplying our products at our current prices, unfortunately we have no choice but to increase our prices.

So, as of 1st July 2022, regretfully, we will be increasing our book prices by 4% across the board... the new pricelist files will be available for reference by mid-May.

*This would be the absolute first time in Complete Blinds history where a **mid-year price rise** would occur, so this is not a decision we are taking light-heartedly and sincerely wish that we didn't have to.....*

Now for some exciting news.....

New Fabric!



We are pleased to announce that we will be stocking a new fabric from Shann!!

Laurent Blockout Fabric (3000mm Wide)

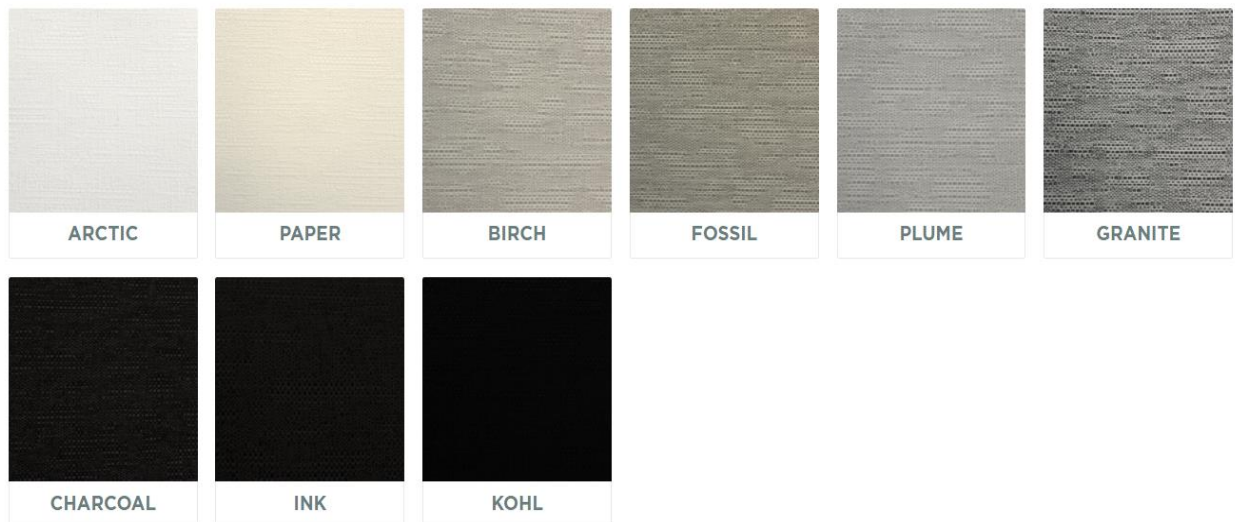
"...is a contemporary interior blind fabric, ideal for the most distinguished window treatments. Available in a stunning suite of colours, Laurent can be styled for any room, to complement, to contrast, to enhance."

Made right here in Australia, there is nothing to not love about this fabric. With 100% blockout material made from 100% polyester and an acrylic foam coat, this fabric is pure luxury, as well as eco friendly! Not to mention that it provides a 99% UV Protection factory, and PVC free. All colours come with white backings, helping to make the colours fast and durable, and fade resistant.

Due to the fabrics' beautiful jacquard weave, it is most suitable for rollers, panel glides and romans (no verticals sorry...).

This is priced as a Group 2 for Rollers, Romans and Metro Hoods, and a Group 1 for Panel Glides

See the colours accessible below:



New Fabric!



Vertilux is also releasing some new fabric colours within the collection **Status 5%** and **Status 10%**.

Please see the complete colour selection available for both below:

Colour Range



Status 5%

Colour Range



Status 10%

Vertilux is also releasing a **NEW RANGE!** - EcoLight

This new fabric is made from 50% Trevira CS and 50% Polyester (which is sourced from reduced waste material). This fabric is the most eco sustainable fabric yet, so if you want to help the environment out a little more this is the fabric to choose.

There is no release of colour ranges for this fabric, but we will update you all once we have some more information, so keep your ears and eyes out.

If you want to read more about what makes this fabric so sustainable and environmentally friendly, head over to Vertilux's website. They describe in full detail about what makes this collection so amazing!

<https://www.vertilux.com.au>

MORE Exciting News!!....

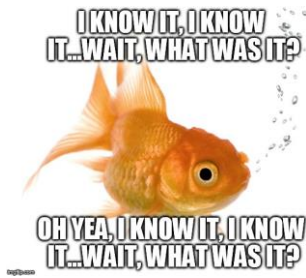


Remember those Wood Nature swatches? Yeah... me neither. After having nearly all but three colours discontinued we have finally heard news of the new replacement range...woohoo!

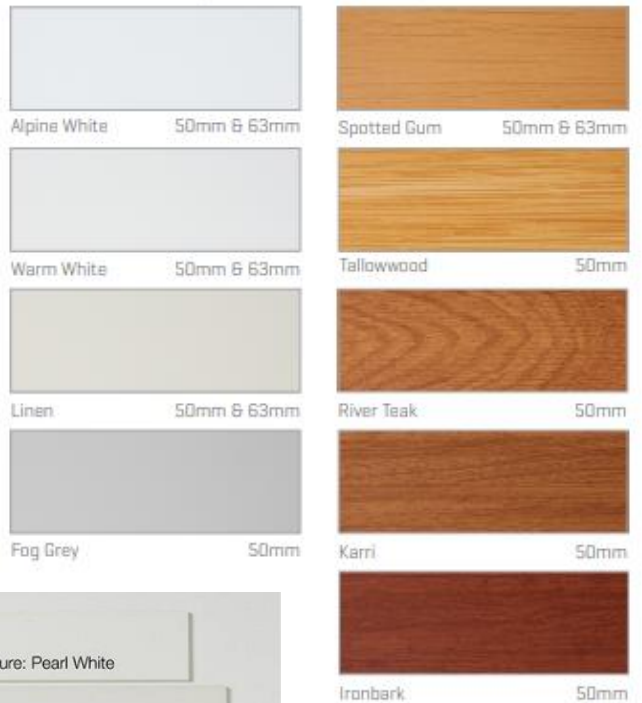
Hunter Douglas have notified us of their new range **Urban Wood**. This will be replacing the prior Woodnature range, meaning this will no longer be available for the three options that hadn't been discontinued. Urban Wood will be available for both **50mm and 63mm wood venetians**, depending on the colour of your choice will determine the availability of sizing... so choose wisely.

With nine colours available in the 50mm, and four of those also being available in the 63mm, Hunter Douglas aims to keep providing the traditional and contemporary aesthetics of the wood venetians. The Urban Wood range also provides a notable texturable difference, to attain a more natural and authentic timber grain appearance... **I'm Sold!**

See the colour options below:



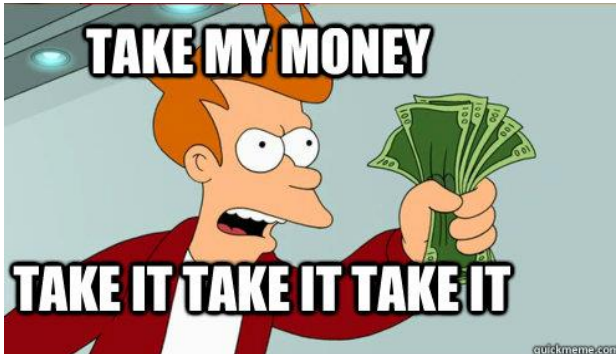
Colours - Capture the look of real wood



And just to help out with your memory... please see the image below...



Onto other news....



Overstocked... not usually a term we are familiar with, however we have been informed that Louvolite has a huge supply of overstocked visage and pleated blind fabrics! This, although it doesn't seem like big news, is actually a very exciting opportunity for our customers... and their wallets. Due to the large amounts of this overstocked fabric, Louvolite will be giving us a special discounted rate, meaning we can share this discount with our customers.

For our customers, and our customers only, you will have the chance to get a range of **DISCOUNTS** off these fabrics. So, if you aren't ordering any visage or pleated blinds, now is the time to step on that gas pedal.

There will be no warranty available for any product included in the promotion

NEW!!

Louvolite will also be releasing a *new slimline system for Cellular Blinds!* There will be more details to follow on this, which you can probably hear about at **Louvolite Road Show!**

That's Right!

Louvolite will be having a **Road Show** in Australia beginning 14th of July. The exact date for the South Australian show is unknown at this point of time, but we will have more news to come (*the next newsletter may be another big one...*).



SPONSORS



CBC are also proud to announce our player sponsors for:

CAMERON WOODFIN



Cameron is a *First Team* player at the *MetroStars Soccer Club*.

Originally from Tennessee USA, the Dix family had the pleasure of having him stay with them for a short period of time with his transition from the United States to South Australia.

We look forward to seeing him dominate on the soccer field!

If you would like to read more about Cameron's signing, *click here:*
<https://www.metrostars.com.au/single-post/welcome-cameron-woodfin>

MITCHELL DIX



Mitchell (*also known to many as Kate's son*) is a *NBL 1* player at the *Norwood Flames Basketball Club*.

He is not only part of the Dix family, but the family here at CBC. We are all very proud to see him progress to the top division of the league and look forward to seeing what he does next!

When he's not out playing basketball, you will probably see him around the factory or even doing some deliveries for our customers. So, make sure to say congratulations if you see him around!

If you would like to read more about Mitchell's signing, *click here:*
<https://www.norwoodbasketball.com.au/mitch-dix-signs-for-2022>

****Please note that should we receive any queries for our products at either sporting clubs, we will be referring them to their local retailers. May this be successful for not only our sponsored players, but also for our industry.**

Time to Say Goodbye

Just a quick rundown of what fabrics are discontinued or are in the process of being phased out;

Shann:

S-View Fabric Range - Espresso *Discontinued*

Hunter Douglas:

Scarborough TL Fabric Range - Liquorice *Discontinued*

Scarborough TL Fabric Range - Sugar *Discontinued*

Vertilux:

Jewel BO Fabric Range Collection *Phasing Out*

Jewel BO Fabric Range - Citrine *Discontinued*

Jewel BO Fabric Range - Moonstone *Discontinued*

Jewel TL Fabric Range - Silver Fox *Discontinued*

Chanell TL Fabric Range - Jasper *Discontinued*

Chanell TL Fabric Range - Nickel *Discontinued*

Eurovision Transparent Fabric Range - *Phasing Out*

Eurovision Transparent Fabric Range - Madrid *Phasing Out*

Eurovision Transparent Fabric Range - Vienna *Phasing Out*

Eurovision Transparent Fabric Range - London *Phasing Out*

Eurovision Transparent Fabric Range - Cannes *Phasing Out*

Eurovision Transparent Fabric Range - Naples *Phasing Out*

Eurovision Transparent Fabric Range - Brussels *Phasing Out*

Eurovision Transparent Fabric Range - Athens *Phasing Out*



A Quick Reminder for our customers....

When getting supplied a quote please remember that this quote price is **ONLY** valid up to 90 days after receiving it.

After the 90 days you will need to be issued a **NEW** quote.



We hope you have a wonderful Easter and continue to stay safe from... the thing that we shall not name. Until next time!

P.S - Here is a fun fact... just for fun!

RSVP - The abbreviated saying is actually French and stands for *répondez s'il vous plaît*.