

SEPTEMBER 2020

ALL ABOUT THE BIG WORLD THAT CIRCLES COMPLETE BLINDS

Take a moment to ponder Everything I like is either expensive, illegal or won't text me back



A NOTE TO EVERYONE WE CARE ABOUT



Okay... before we start, let us address the massive white elephant hanging around.... There is nothing we can say to you that has not already been said... But please, please take care of yourselves and your families. Follow the advice by both State and Federal Governments; Stay home if you feel unwell. Seek medical advice if you are unsure. And remember, it's not only for ourselves, it's for your team members and customers.

GREAT NEWS #1

It's official!!!

We have a second cutting table and it is up and running... It's big and sexy with a hint of arrogance and it comes with dual cup-holders (for coffee if anyone asks) 😊 The Christmas season rush is looking less stressful!!

EVEN BETTER NEWS #2



One way we are helping Australian business is to actively promote Australian made materials and by using as much local materials as we can get our hands on. In our world of window furnishings, there are many local options to choose from, along with the familiar products from overseas.

We all know the drill...if we all bought even just one more local product, the flow-on effect is quite dramatic....

So, check out the new Fabric Selection Chart to see which fabric is manufactured here in Australia and follow the big tick next to the locally made fabrics

that support our fellow Aussies!

SUCH GREAT NEWS THAT IT NEEDS ITS OWN PAGE! #3



Timber venetians never drop off the décor radar - from the heritage and period styles, to the modern contemporary ones, these blinds fit into any situation with panache...

Presenting the Vertilux CEDARLINE, these timber venetians are what it says on the tin... made from genuine natural cedar! Naturally dried prior to manufacture, it exceeds Australian Standards for colourfastness and durability. Choice of two UV fade resistant finishes, oil or lacquer, and the painting process ensures all of the slats have a completely even finish... And there are 3 blades sizes to choose from - 46mm, 60mm & 80mm.



Oil Finish: Light -Medium 46mm, 60mm & 84mm



Oil Finish: Dark -Medium 46mm, 60mm & 84mm



UV Lacquer: Light - Medium 46mm, 60mm & 84mm



UV Lacquer: Dark - Medium 46mm, 60mm & 84mm



For those wet and humid areas, the timber venetian to go for is the new ULTRAWOOD.

Made in an expanded Wood Fibre Polystyrene Composite, these blinds are rated up to 65 degree Celsius. One of the best parts is that they don't absorb moisture or judge you, perfect for the bathroom 6. The other best part is that nowhere else will you get a timber venetian range that includes two black colours!!



50mm



Walnut Cream 50mm



Pickled Oak 50mm



Natural Teak 50mm



50mm



Ghostgum 65mm



65mm



65mm



65mm



65mm



65mm

Call Kate or Robert for more info ...

FABRICS OF THE MONTH!!!!!

Check out the NEW fabric ranges from Shaw Australia, the Orora FR and Spectre

(well not 100% new, more like 93% new and definitely worth showing off on a 100% new screen fabric but it is so new that we don't have any photos to share with you yet....)

Spectre is a decorative sheer-ish, screen-like fabric (*sorry for the technical terms*) designed for those who like less of an industrial themed look in their homes. Designed to blend perfectly with the Palm Beach Blockout, it is a serious contender for those who like the finer things in life. And it is nicely priced in the Group 2 bracket (roller) too!



Orora FR is a softer decorative sheer, designed to fit modern soft curtain type of trends. It's also fire retardant to Aust & International standards. Like all Shaw fabrics, it's Greenguard Gold certified too – no harmful chemicals being emitted from our blinds ©. Like the Spectre, Orora FR is positioned in the Group 2 bracket for rollers!









Are you tired of hunting through dozens of screen swatches?

Sick of lugging suitcases full of books to clients only to find there was nothing they liked?

Do you dream of a one-stop screen shop swatch? (Try saying that 3 times fast)

Well... your prayers have been answered (fabric related ones anyway) because...

Shaw Australia*** presents the new 'AVENTUS'

A brand new 2x2 basketweave screen, Aventus is available in 5%, 10% & 3% openness factors!! And... Shaw have smashed the colour palette out of the park, with 17 on trend colours, outside of the standard screen offerings. Unfortunately, we do not have any photos to show you but, believe me, there is way too many choices on display... Who would have thought all this was possible in one swatch?

It's light fast tested to 6 on the Bluescale, lead free, and, like all Shaw fabrics, it's Greenguard Gold certified, meaning its safe for not only the end consumer but also us in the factory who are handling it. (And yes, sometimes, it IS all about me us).

Oh... and another thing... Aventus fabric is a Phifer product, which means that the screen is manufactured to the highest standards and will last longer when exposed to direct sunlight than some other screens on the market. *Not convinced?! Think Sheerweave screens... another Phifer product.*

Now... is there anything I've missed? no?!... HANG ON... the price!! (Listen up peoples, you'll love this bit...)

5% and 10% openness fabric are <u>Super Special</u> and the 3% openness is <u>Group 1</u>.

And that, our dear friends, is <u>extra special with a mic drop!</u>

PS Swatches are coming very soon.



^{***} Special thanks to Sam Hogan from Shaw Australia for slipping us the info without anyone seeing....





"Bottoms up" now has a different meaning 😊









Since we last spoke, our resident viking, Sven, and along with his wife, Hannah, were keeping themselves busy looking to trading in their langskip¹ for the perfect longship². And with good reason you may ask "why?"... well, our dear non-seafaring friends... I'm glad you asked....baby "Viking Prince" **Jackson** arrived at the hvarf³ earlier this year to great fanfare and mild looting!

> From all of us at CBC, congratulations to Sven and Hannah and we wish Jackson a happy and healthy life full of joy !!!

- viking warship
- ² viking version of the Toyota Tarago
- 3 wharf

NOW FOR SERIOUS STUFF (YES, THE SEASON IS STARTING...)

Loov Plantation Shutter Christmas 2020 Deadlines**

To ensure delivery of your Loov. Plantation Shutters before Christmas, please take note of the following cut-off dates:

Order with Stains, Custom Colours, Special Shapes:

Order Deadline - 5pm, Wednesday 7th October ACDT

Standard Orders for Loov. Timber, Poly, Hybrid and Aluminium:

Order Deadline - 5pm, Wednesday 21st October ACDT

Important Note:

To meet cut-off, all orders must be approved by cut-off dates. Therefore, please allow 3-5 working days prior to cut-off dates for orders with drawings, as all drawing notes and office queries must be answered by cut-off.

**We will endeavour to deliver all orders placed by the cut-offs on time, however, should unforeseen issues related to shipping ports and customs occur, there is the possibility for some orders to be delayed.

AND NOW.... THE NOT SO GOOD NEWS TUCKED AWAY IN THE BACK OF THE NEWSLETTER

About those lead-times.... over the last few weeks, we have encountered shipping delays for much of our supplies. Most of our suppliers have had ships re-routed while at sea, oversupply of empty containers being left on wharves and containers being unloaded at ports en route, creating quite a chaotic supply chain. And throw in for good measure, a wharfie strike in NZ, which has also disrupted schedules.

As always, we are doing our best to supply our customers on time, but in light of the current environment we are now living in, we are at the mercy of freight companies (who are also doing it tough, mind you).

We sincerely apologise for any inconvenience caused.

THE LAST ONE.... SLIGHTLY UNNERVING, NOT SO GOOD NEWS QUIETLY HIDING BACK HERE

We have held off price increases for the last two years, while component manufacturers have not. The supply costs have gone up across the board in dribs and drabs (sometimes twice a year). This unfortunately means that as from January 2021, there will be a price increase on most of our products. Keep an eye on the price lists (due early November 2020) as some may stay the same and some may just be adjusted as we source quality components from different suppliers to keep the prices down.



Before we go, a guick rundown of discontinued or phasing out...

Hunter Douglas

Arena Honeycomb – Essence Double Cell range RR Series – all colours Net Series – all colours Net Series (Designer Label) – all colours (all the 'Series' screens replaced with Optima Plus)

Vertilux

TechWood Venetians 50 & 63mm
Timberline Venetians

**As always, if ordering any of the above, please contact us for availability....

We will do this again very soon! (for sure because we have more to tell you....)

Take care! And stay safe please!!

Ciao XX

Life is like a box of chocolates...



I ate them all... I have no life...